

Reinventing the Electric Utility Industry Through Technological Advances

Gary Leidich

Executive Vice President & President, FirstEnergy Generation

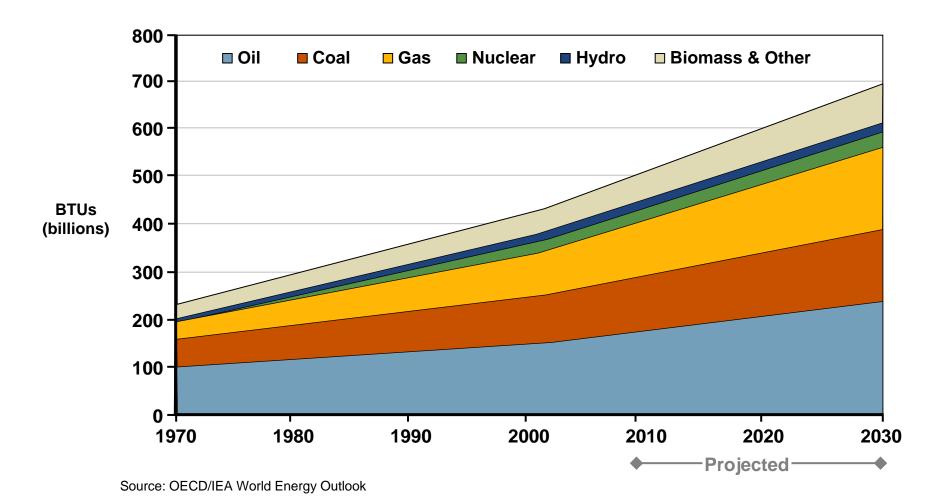
NASA Glenn Research Center August 22, 2008





Demand for Energy Projected to Grow Significantly

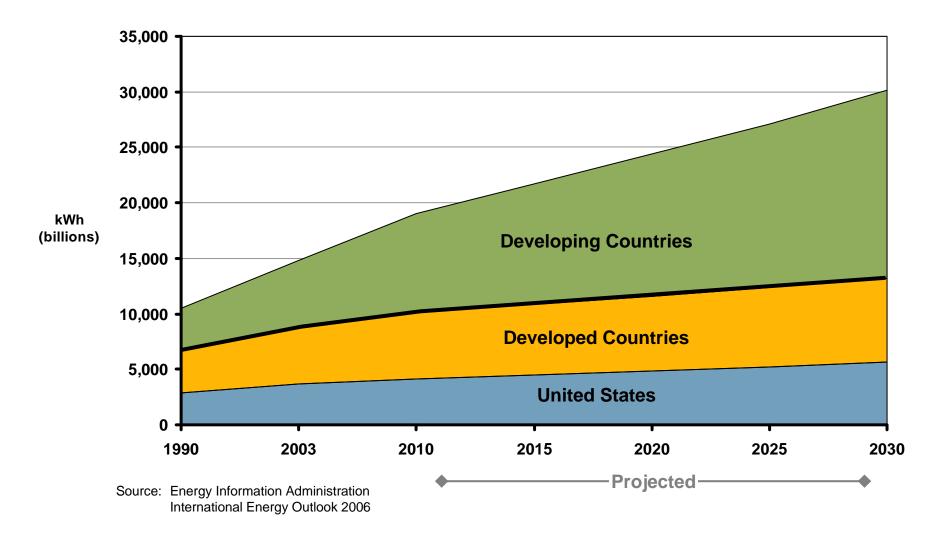
Global Energy Demand





Demand for Electricity Continues to Rise

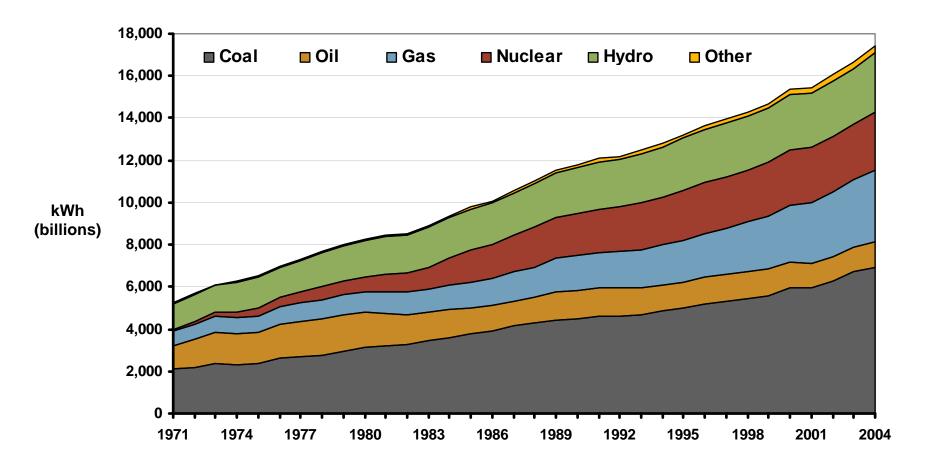
Global Electricity Consumption





Historically, Fossil Fuels Dominate Electricity Generation

Global Electricity Generation by Fuel



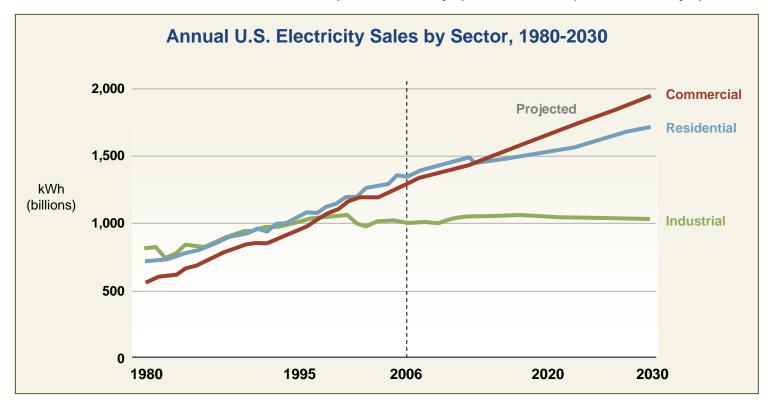
Source: OECD Factbook 2007



U.S. Electricity Consumption Expected to Grow 29% by 2030

Increase driven by computers and other digital technologies

Television: Traditional CRT (209 kWh/yr), Plasma (680 kWh/yr)



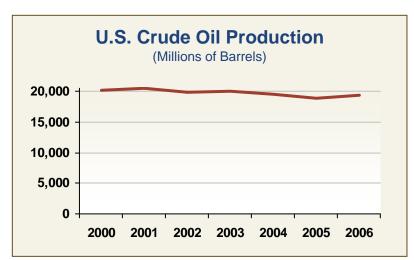
Source: Energy Information Administration, July, 2008

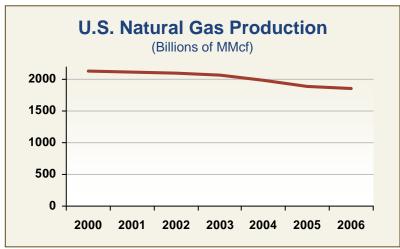


Demand for Natural Resources Climbs While U.S. Production Plateaus

Natural Resource Depletion

- Global competition for fuel to generate electricity
- Natural resource consumption rate unsustainable
- Prices for oil, natural gas and coal continue to be volatile in response to unprecedented global demand
- Domestic oil and gas production is flat

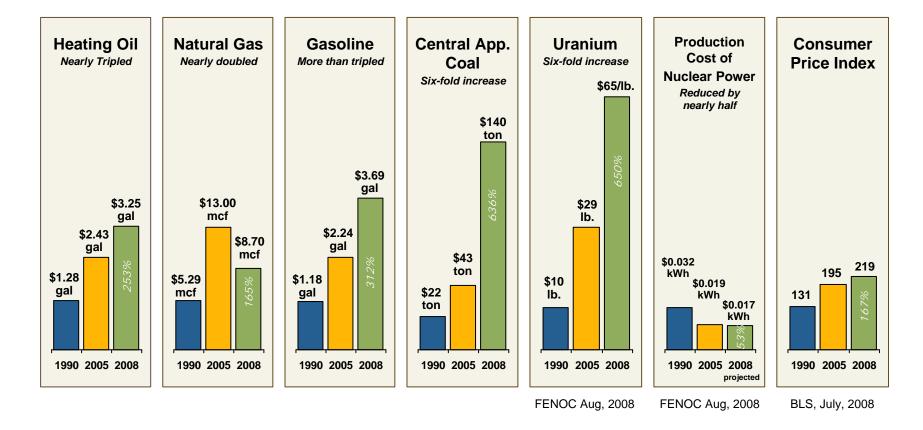






Energy Cost Comparisons

Energy Costs Continue to Rise



^{*}As of August 13, 2008, 10:00 a.m.

Source: Energy Information Administration unless noted



8

Environmental Impact a Major Concern

Climate change a global issue requiring global response

- U.S. coal-based capacity approximately 300,000 MW
- China added nearly 160,000 MW over past two years alone
- China expected to reach 400,000 MW by 2010

U.S. climate change legislation likely

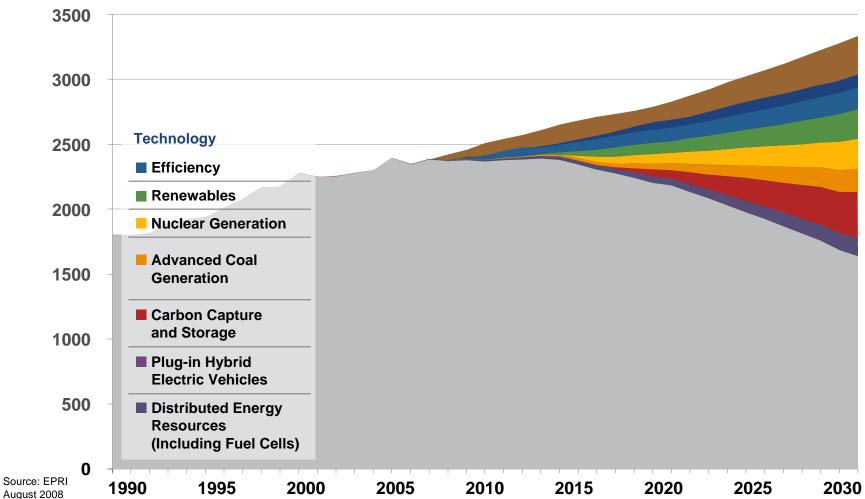
- Significant political uncertainty
- Judicial ruling vacated Clean Air Interstate Rule (CAIR)
- Mercury mandates equally uncertain



Technical Challenges for Reducing Emissions are Daunting

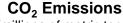


(millions of metric tons)





Technical Challenges for Reducing Emissions are Daunting



(millions of metric tons) 3500 3000 **Technology Prism Analysis Target** EIA 2008 Reference 2500 Load growth ~ + 1.05%/year Efficiency Load Growth ~ + 0.75%/year Renewables 55 GWe by 2030 100 GWe by 2030 2000 Nuclear Generation 15 GWe by 2030 64 GWe by 2030 No Heat Rate Improvement for 1-3% Heat Rate Improvement for 130 Advanced Coal **Existing Plants: 40% New Plant GWe Existing Plants; 46% New Plant** 1500 Generation Efficiency by 2020-2030 Efficiency by 2020; 49% in 2030 Carbon Capture None Widely deployed after 2020 and Storage 1000 Plug-in Hybrid None 10% of New Light-Duty Vehicle Sales by 2017; 33% by 2030 **Electric Vehicles** 500 <0.1% of Base Load in 2030 Distributed Energy 5% of Base Load in 2030 Resources (Including Fuel Cells) 0 Source: EPRI 1990 1995 2000 2005 2010 2015 2020 2025 2030 August 2008



Producing Electricity in an Environmentally Sound Manner

- FirstEnergy companies have spent more than \$5B on environmental projects since the Clean Air Act became law in 1970
- Our power plant emissions rates are significantly lower than regional average
- Since 1990, we've reconfigured our fleet and avoided some 150 million tons of CO₂ emissions



FirstEnergy Investing Approximately \$2B in Environmental Projects

Sammis Plant in Stratton, Ohio - \$1.65B project

- Multi-year environmental retrofit project began in 2006 completion expected in 2010
- Designed to reduce SO₂ emissions by 95% and NOx by at least 64%
- One of the largest environmental retrofit projects in the nation

Flue duct work: 9,000 ft.

Electrical cable: 10,400 circuits (568 miles)

Concrete: 52,000 cubic yards

Structural steel: 15,000 tons

■ Burger Plant – \$180M project

Evaluating Conversion/Environmental Retrofit Option

Mansfield Plant – \$50M project

SO₂ control (scrubber) upgrades



Sammis Air Quality Compliance (AQC) Project

Ammonia Storage •

SCR Location Inside Building

WFGD Absorber Area

Limestone Prep and ... Wastewater Treatment

Limestone Storage ... and Dewatering Area



Sammis AQC Site Model





15

A/B Absorbers and Building Steel



Hoisting of Modules on Absorber Vessel





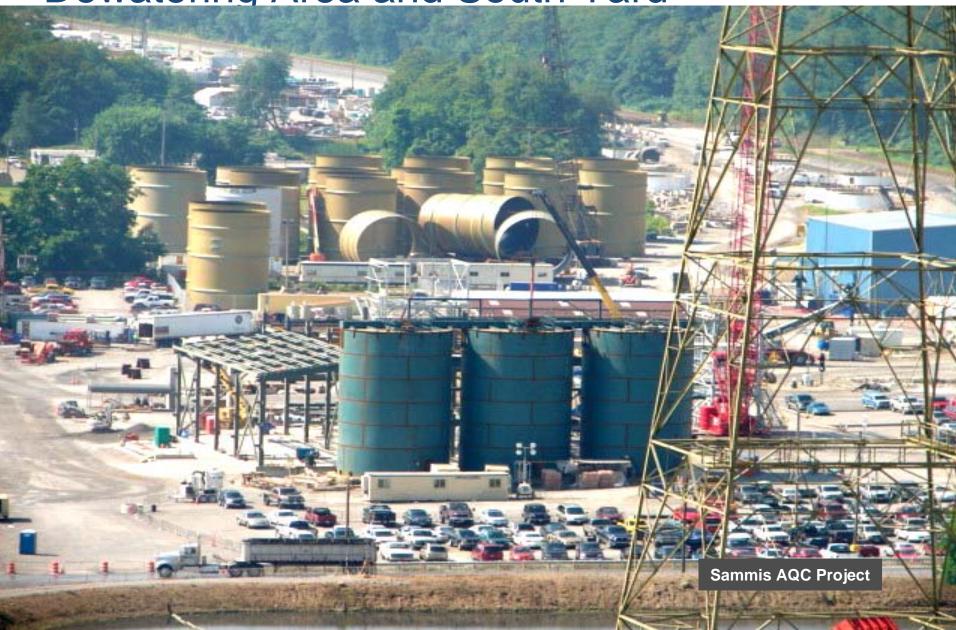
Cranker Transformer



Crane City



Dewatering Area and South Yard



Fans Inlet & Outlet Casing





Transport of "C" Flue Section to Chimney





C1-C2 FRP Liner Sections





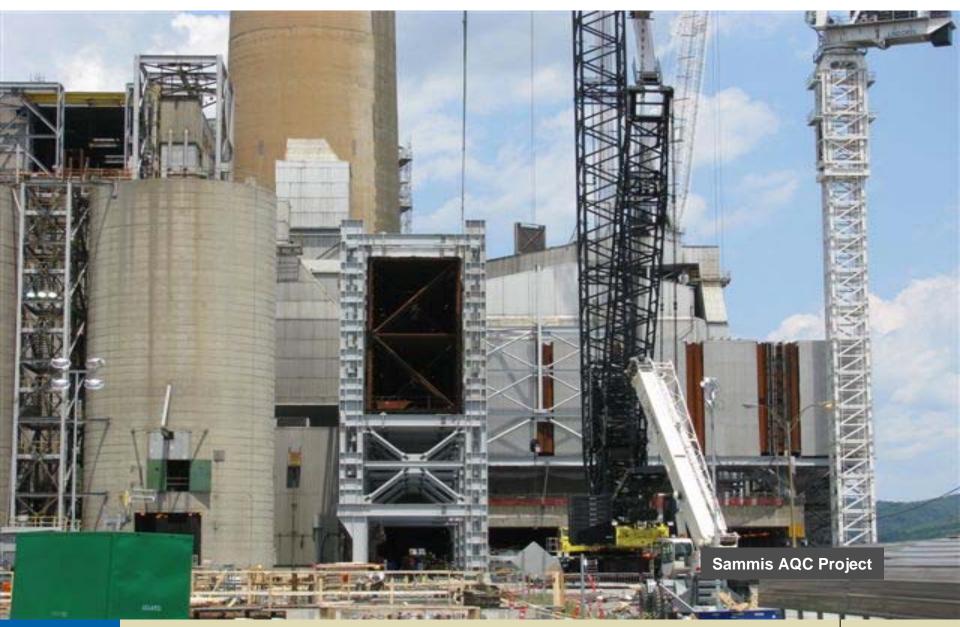
Ductwork Along the River



Great Wall Ductwork and Steel Erection



Ductwork and Structural Steel of Great Wall



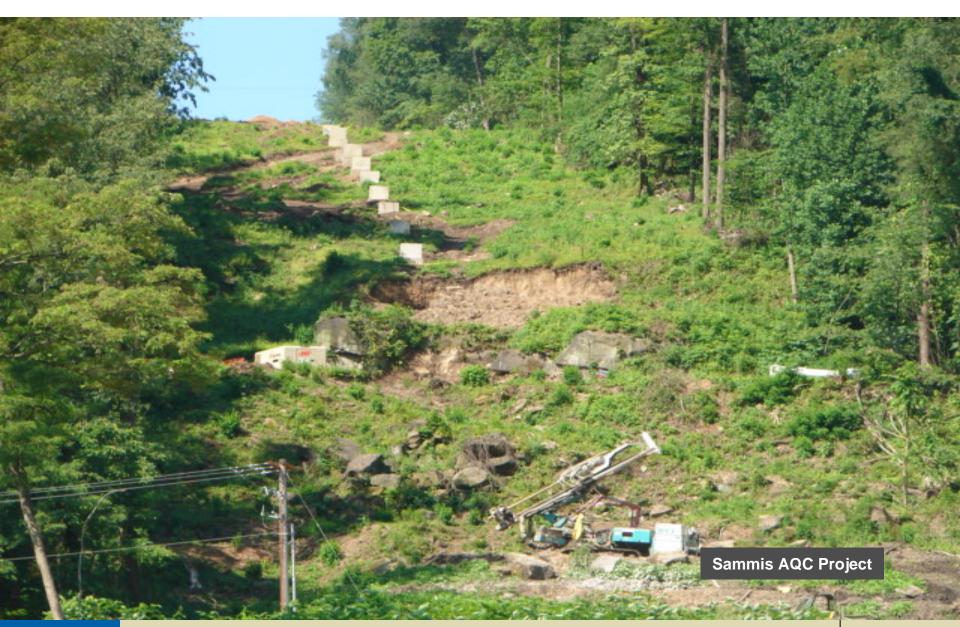
Limestone Prep Building and Conveyor System



Limestone #2 Transfer Conveyor to Limestone Prep Bldg.



Gypsum Conveyor Sleeper Foundations West from Plant



Hollow Rock Facility Excavation



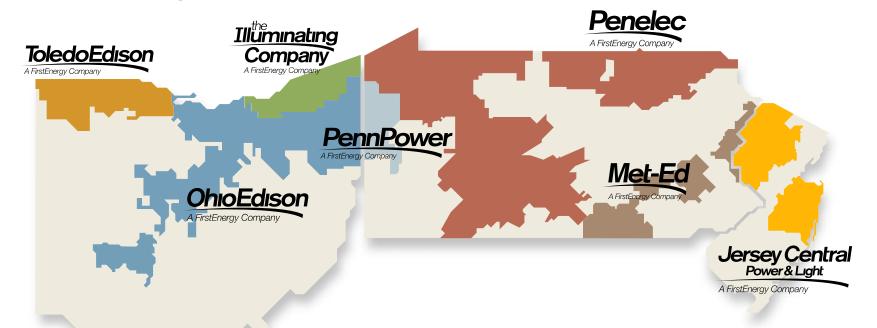
FirstEnergy Corp.

- Headquartered in Akron, Ohio
- Seven electric utility operating companies
- 5th largest investor-owned electric system in the U.S. based on 4.5 million customers served
- Ranked 209 among Fortune 500 companies in 2008





FirstEnergy Corp.



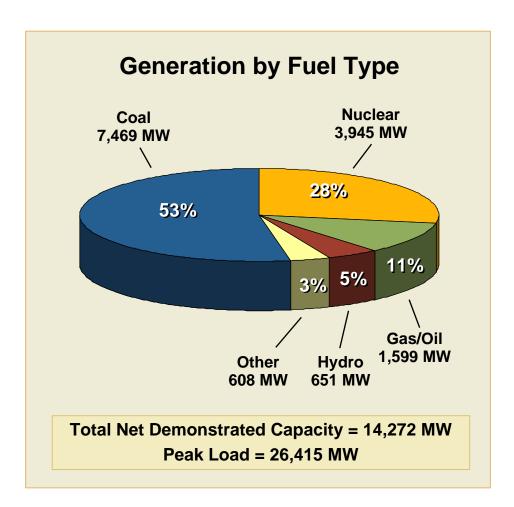
Rankings Among Electric Utilities (12 mos. ended 12/31/2007) Assets 11 Customers 5 Revenues 11 Market Cap (as of 2/29/08) 7

- \$13B in annual revenues and \$32B in assets
- 18 generating plants; more than 14,200 MW
- Approx. 133,000 transmission and distribution circuit miles
- Approx. 14,500 employees



FirstEnergy Well Positioned to Operate in Carbon-Constrained Environment

Diverse Generating Sources



- More than 60 percent of generation comes from non-emitting nuclear, scrubbed coal-based and natural gas peaking plants
- Added 145 MW (115 MW in 2007) of renewable wind to our sources of electric generation

FirstEnergy Steps Up its Efforts to Meet New Requirements

Alternative Energy, Efficiency and Demand Response

Ohio legislation

- Amended Sub. Senate Bill 221 requires 25% of electricity to come from renewables and advanced energy – including advanced nuclear by 2025
- Utilities required to meet annual benchmarks starting in 2009
- Sets annual efficiency benchmarks so that energy use decreases 22% by 2025

Energy Efficiency and Demand Management Group

- Under new Vice President of Energy Efficiency
- Responsible for developing demand response, energy efficiency and emerging technology programs

Investing in technologies to maximize the efficiency of our coal-based plants

Carbon capture and sequestration research and demonstration

Direct Load Control Program



Leadership Role Testing New Environmental Technologies

FirstEnergy Technology Investments

- Two, 5-KW, solid-oxide fuel cells installed and tested at Cuyahoga Valley National Park
- Targeted investments in wind turbines
- Energy Storage
- Plug-in Hybrid Electric Vehicles
- Advanced Distribution Technologies
- Provided \$2M grant to The University of Akron to create FirstEnergy Advanced Energy Research Center





"Conventional Wisdom" Tells Us...

- Some advanced technologies not ready for large-scale use
 - Fuel cells
 - Plug-in Hybrid Electric Vehicles
 - Carbon capture and storage
- Costs
- Reliability
- Commercial scale
- Grid interaction
- Fuel availability and storage



Cuyahoga Valley National Park Fuel Cell

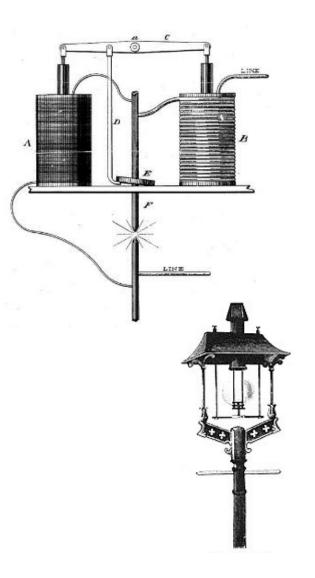
If there's anything we've learned over the course of history, it's that we can accomplish great things through innovation and strategic deployment of resources.



The Quest for Electric Light

We've Been Here Before...

- Experiments to develop light bulb began more than 200 years ago in England
- Charles Brush of Cleveland developed arc lighting system and dynamo – an imperfect design
 - In 1879, first demonstration system installed in Cleveland
 - Produced light by sending current across gap between two carbon rods
 - Lamps flickered, sizzled and sputtered
 - Harsh bluish light unsuitable for home use and kept chickens from laying eggs



"Constant Danger from Sudden Death"

New York Evening Post, June 1888

Electric light bulb presented countless challenges

- Safety concerns with electricity fires, accidental electrocutions
- Gas lamp infrastructure wellestablished and profitable
- Gas light reliable and familiar
- Myths: electric lights cause blindness, severe eye pain, freckles



Artificial light: "An attempt to interfere with the divine plan of the world"

"Without the fear of darkness, drunkenness and depravity will increase."

- Cologne, France, newspaper, 1816



Public Distrust of Edison's Claims that Success Was Within Reach

Edison tested 3,000 concepts for incandescent bulbs

- Built upon what others had learned
- Searched worldwide for filament materials
- Tested more than 6,000 materials;
 found success with platinum, tungsten

"Why not make a contract with the man in the moon? He'll furnish light half the time anyway."

— Indiana newspaper editor

"I have not failed. I've just found 10,000 ways that won't work."

- Thomas Edison



The Wizard of Menlo Park. Illustration in the New York Daily Graphic, July 9, 1879, caricatures Edison searching for platinum to use as a burner in his incandescent lamp.



The Early Light Bulb

- In 1802, Humphry Davy of Great Britain creates first incandescent light bulb – burns only for a few hours
- In 1880, Thomas Edison produces 16-watt light bulb that lasts for 1,500 hours and begins to market his new invention
 - Introduces integrated electric lighting system powered by central generating systems
- Seventy-eight years pass between first incandescent lamp and Edison's commercial success!

"I felt the sense of great responsibility, for unknown things might happen on turning a mighty power loose under the streets and in the buildings on lower New York. However, I kept my counsel."

— Thomas Edison





J.P. Morgan: Early Adopter

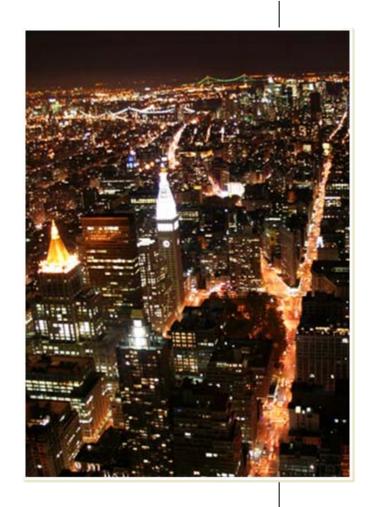
- J.P. Morgan, early financial backer of Edison, showcased advantages of incandescent light in his home
 - First private residence in New York illuminated solely by electricity
 - More than 385 electric lights
 - Installed coal-powered steam engine and boiler to power two electric generators
 - Engineer arrived daily to "get up the steam" to run generators
 - Speedy advances in electric lighting
 - Morgan replaced entire lighting system after one year
 - Morgan accepted problems large and small were inevitable with new technology



Fast Forward to Today

U.S. Electric System Is the Envy of Other Countries

- Electricity is essential to modern life—advances economic growth and prosperity
- Cleanest, most flexible and versatile energy source
- 99.98% reliable
- Electricity remains an outstanding value when compared with other energy sources and basic utilities



Technological Advances Hold Promise for the Future

- FirstEnergy applauds the achievements of NASA Glenn Research Center scientists and engineers
- Scientific discovery and aeronautic technologies developed here enable powered flight through the atmosphere and beyond
 - And, have led to numerous improvements to life here on Earth!
- Hurdles you face may have sounded familiar to Edison
 - Scientifically unfeasible can't be done!
 - Unreliable
 - Too expensive
- Continuing progress of NASA and FirstEnergy led by development and deployment of innovative technologies and research
- Technology development is key and FirstEnergy is doing its part
 - Testing carbon capture and sequestration technology at our R.E. Burger Plant
 - Supporting research involving plug-in hybrid electric vehicles advanced distribution technology
 - Industry and government collaborations to improve environmental performance

